

Our client is a long established financial institution within a large reputed conglomerate. The company offers a diversified spectrum of products from leasing, to business and commercial loans. The company now has an opportunity for a highly skilled professional to lead their team to ensure excellence in business practices and high performance.

CEO / MD

Reporting to the Board of Directors, the Chief Executive Officer will be responsible for the long-term success and sustainability of the Company. The Company is looking for a professional who could spearhead transformation through, innovation, diversification and introduction of new products and take the company to new heights

It is a role of extraordinary scope and potential for a genuine business leader with strong general management, marketing and business development skills.

Specific goals & challenges include:

- Provide strategic direction and produce results in line with strategic goals and objectives
- To bring in new and innovative ideas to the business and look for opportunities to expand geographically and volume wise and create goodwill in the market.
- To pursue a big picture focus while ensuring systems implementation, new business development, brand building and operational efficiency and effectiveness.
- Ability to build, motivate, influence, mentor and inspire trust and performance in a multi-functional team.
- Oversee the fiscal activities of the organization including budgeting, reporting and audit.
- To supervise the progress and ensure profitability of each of the Product Lines & Business Units of the Company and the overall progress of the Company.
- Ensure strong relationships with regulator and highest levels of compliance and good governance
- To network with other potential clients and be up to date with competitor activities in the market.
- To develop strategies to enhance revenue and profits of the Company and plan the prospects of the Company in keeping with the sector growth.
- To be responsible for the preparation, implementation and achievement of Business Plan, budgets and strategic plans.

Qualifications:

A Bachelor's Degree with a minimum of 10 years' experience in a senior management position preferably in a recognized financial institution.

Strong background in finance and financial service would be advantageous

Exceptional communication, team building, decision-making and people management skills with an eye for detail

A self-starter, a collaborative leader with strong analytical skills, sound commercial judgment, project management skills, total quality management, representation of the company at the highest levels, negotiation skills for interaction with local bodies are essential attributes sought.

If you can convince our client with your credentials & capabilities then you are in for the best remuneration package in the market.

Please forward your complete resume with contact details of two non-related referees to mslr@slt.net.lk within 10 days of this advertisement quoting MSL Ref. No.7247 in the subject line of your e-mail.

**MSL Management
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