

Our client, a specialized Bank listed under the Securities & Exchange Commission of Sri Lanka with an island wide Branch network is calling for applications from prospective candidates for the above position with relevant exposure to the Banking & Finance industry to provide operational leadership to develop its existing business.

Chief Operating Officer

The Chief Operating Officer takes a dynamic business leadership to drive the operational network spreading over Head Office and country-wide Branches, monitoring the progress of set business targets, and consistently developing strategies where necessary in collaboration with General Manager/CEO for continuous Business success. As the Chief of Operations you should :

- Possess broader entrepreneurial mindset, manage large complex operations and innovate dynamic business development strategies for the achievement of set targets annually.
- Consistently review the Branch operational functions and ensure the key Banking functionalities (Loan growth, Savings mobilization, and Credit appraisals) are carried out in line with Standard Operational Procedures.
- Constructively review the product portfolio, review the current market potential and initiate product development strategies in consultation with Marketing & Business Development.
- Demonstrate a high standard of professional and achievement-oriented capacity to promote sales and marketing initiatives in the Branch network.
- Demonstrate a results oriented business approach and liaise with the Regional Managers & Branch Managers, review their performance standards and set Key Performance Indicators.
- Identify the Training and Development needs of the operational staff and liaise with HR to facilitate them with development solutions.
- Closely monitor the Branch profitability and advise appropriately to achieve set business goals.

Competencies and Managerial potential:

- Demonstrate innovative business leadership, set clear targets, collaboratively work with Branch network and cultivate Corporate objectives successfully.
- Ability to establish high standard of professional and personal judgment in achieving set business targets.
- Possess excellent analytical and decision making potentials and work under pressure in the competitive market environment.
- Possess excellent communication skills and regularly updates GM/CEO, and the Board of Directors.
- Be fully competent in local regulations in the relations to Banking and operational functions.

The Person: Academic and Professional Qualifications:

- Preferably with a Degree in Operations Management, Finance, Marketing, Banking, Economics or any other related discipline from recognized local or foreign University AND/ OR
- Fellow Member in a recognized professional institution (i.e. CIMA, CFA, CIM/SLIM, DABF/ Bankers' Inst. UK, ACA, ACCA).
- Over 10 years of experience in a recognized Bank in a very senior position involved in Banking operational management.
- Exposure in Treasury Management will be an added qualification.
- Should be above 50 years of age.

Salary is Negotiable

Please forward your complete resume with contact details and two non-related referees to mslr@sltnet.lk within 10 days of this advertisement quoting MSL Ref. **7260** in the subject column.

MSL Management Systems (Pvt) Ltd.

✉ No: 08 Tickell Road, Colombo 08.

✉ mslr@sltnet.lk

🌐 www.bposrilanka.com